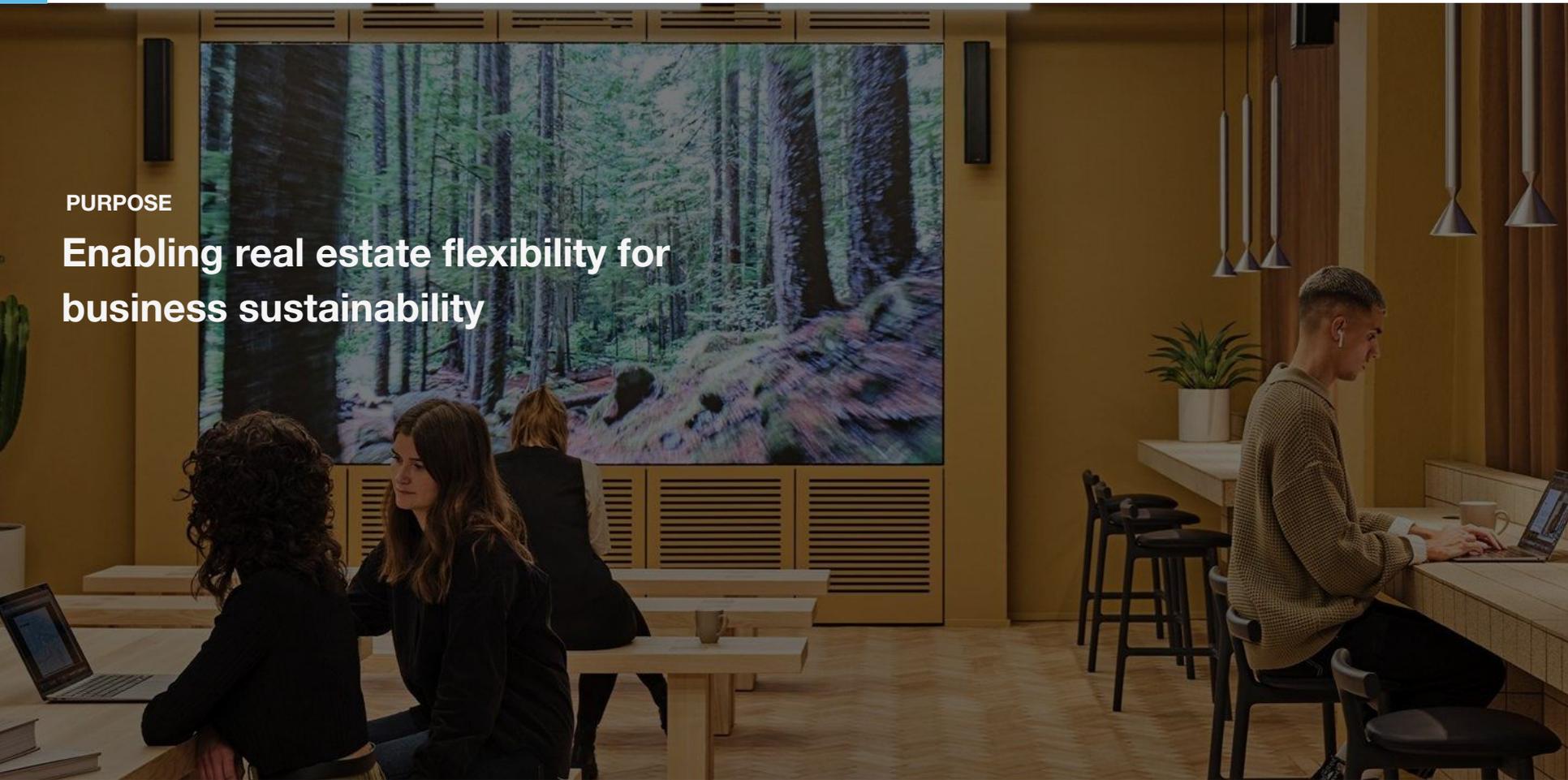


PURPOSE

Enabling real estate flexibility for
business sustainability



The frequency of strategy revision is increasing

It is impossible to keep the ever increasing complexity together without an enterprise nervous system - the intelligent network that provides unifying connectivity among people, application systems and devices in different locations and business units across a virtual enterprise. (*Gartner*)

01

Workspace strategy

Link live performance data to CRE strategic objectives

02

Track performance

View KPI performance against targets in one place on any device

03

Corrective action

Assign corrective actions and track progress



05

Ensure alignment

Oktria notifies all of the change

04

Revise strategy

Revise and record strategy and KPIs

Capture strategy in PPT



Performance tracked in multiple Excel sheets



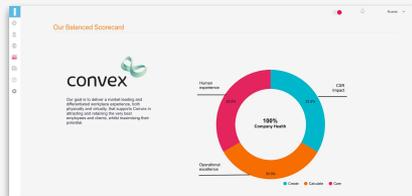
Log into multiple systems to gain data insight



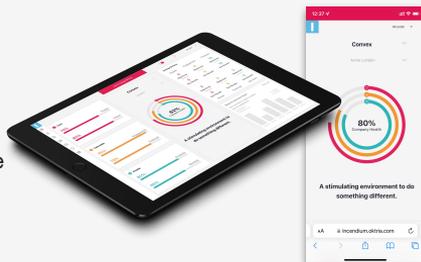
Emailing and phoning managers to address underperformance



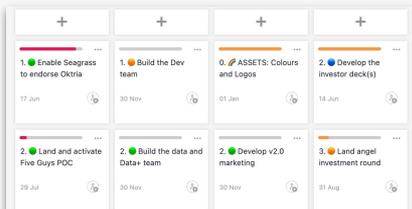
Link live performance data to CRE strategic objectives



View KPI performance against targets in one place on any device



Assign corrective actions and track progress



Revise and record strategy

6. Expiry trackers

Action List: current expiries happening over the next 6 months

System Building	Building Name	Current Expiration	Next Possible Expiration	Weeks remaining before next possible expiry	Months remaining before current expiry
1001	FFC - Regency - Regency Building	Jul 06, 2022	Jan 20, 2023	2	2
1002	FFC - Regency - Regency Square	Jul 14, 2022	Jul 14, 2022	0	2
1016	FFC - Glen - 13 Ferns Gardens	Jul 15, 2022	Jul 15, 2021	36	2
1018	FFC - Metro - Metro Service Building	Jul 20, 2022	Jul 21, 2022	2	2
1024	FFC - Westshore - Queens Tower A	Jul 20, 2022	Jul 20, 2022	0	2
1042	FFC - Manly - Central Building	Aug 01, 2022	Aug 31, 2022	3	2
1043	FFC - Manly - Central Building	Aug 01, 2022	Aug 31, 2022	3	2
1044	FFC - Manly - Central Building	Aug 01, 2022	Aug 31, 2022	3	2
1045	FFC - Manly - Central Building	Aug 01, 2022	Aug 31, 2022	3	2
1046	FFC - Manly - Central Building	Aug 01, 2022	Aug 31, 2022	3	2
1047	FFC - Manly - Central Building	Aug 01, 2022	Aug 31, 2022	3	2
1048	FFC - Manly - Central Building	Aug 01, 2022	Aug 31, 2022	3	2
1049	FFC - Manly - Central Building	Aug 01, 2022	Aug 31, 2022	3	2
1050	FFC - Manly - Central Building	Aug 01, 2022	Aug 31, 2022	3	2

Bradley Michael, CEO

Before: I was receiving multiple reports from various division at varying times, with different sets of individualised data.
After: I can view the entire company's health at just a press of a button, consolidated from various metrics within the company.

Steven Kastoun, CFO

Before: I had to collect and review data and business intelligence from multiple operating divisions, then consolidate and model it for shareholders and the Board.
After: Using the Oktria system both data and business intelligence is timely, accurate and ready for financial analysis and reporting.

Brent Solomon, COO

Before: I required a team to gather past spend data so that I could negotiate prices with suppliers – the process was tedious and it required time and valuable personnel resources.
After: I have real-time access to not just the purchasing data of the company, but market trends and forecasts as well. This allows me to forward-plan procurement and negotiate better, delivering valuable savings.

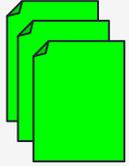
Peter Duong, Accountant

Before: We relied on several different systems to be able to produce reports needed for management to make decisions.
After: Oktria is a consolidated information database that brings together information from different systems to allow simple access to various data sources.

Steve Taylor, Location Manager

Before: My team used to do end of day reports in spreadsheets and Word with no feedback loop as to how the location is performing.
After: My team can now do their reports in Oktria, this provides instant visibility to the wider operations team and allows for real-time two-way feedback.

CORPORATE SETTING

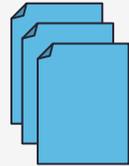


ESG Reporting

Corp Leadership
Shareholders
Employees
Public
Government
Industry bodies
Decision makers
Corp. departments

Requirements,
Expectations

Results,
Reporting



Portfolio Reporting

Corp Leadership
Shareholders
Employees
Public
Government
Industry bodies
Decision makers
Corp. departments

Requirements,
Expectations

Results,
Reporting

Sustainability Risk

Financial

Procurement

Operations

Technology

CRE Organisation

Sustainability Risk

People / HR

Risk Management

OHS & Q

Security / Protection

Governance

Legal and Procurement

Employee Wellbeing

Occupancy Management

Cleaning Hygiene

SRM

Contact Centre

Overall CRE Management

Capital Projects

Engineering

CRM

Comms & Social

Operations Management

Change Management

Workshop Technology

Architectural Design

Catering, Hosp, Vending

Facility Management

RE Strategy and Portfolio

Financial

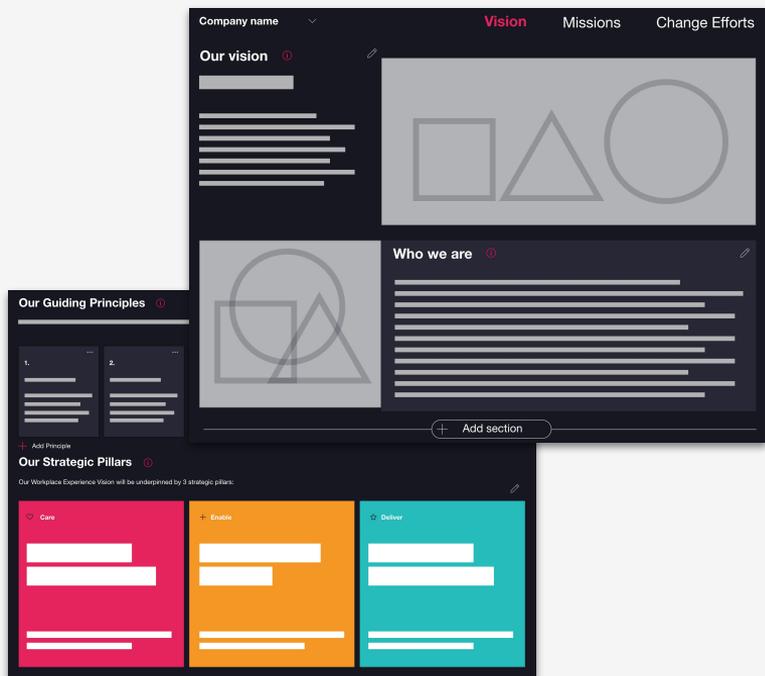
Legal

People / HR

Compliance

Risk Management



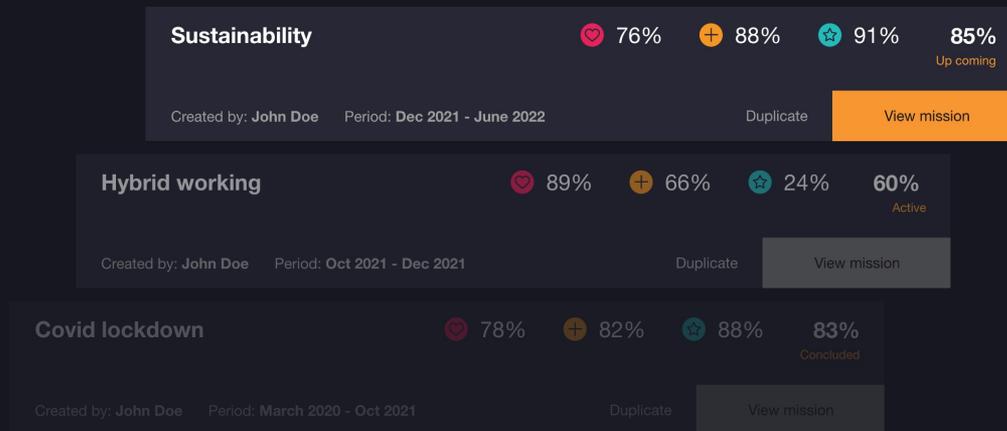


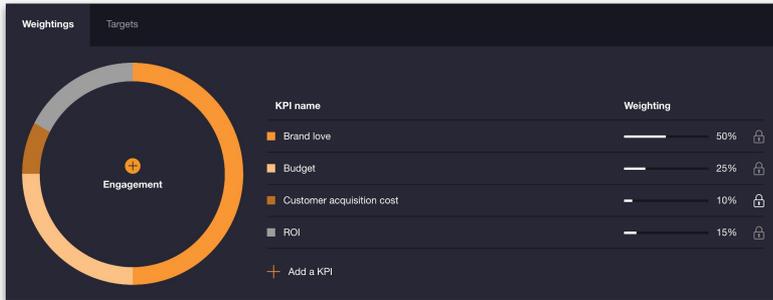
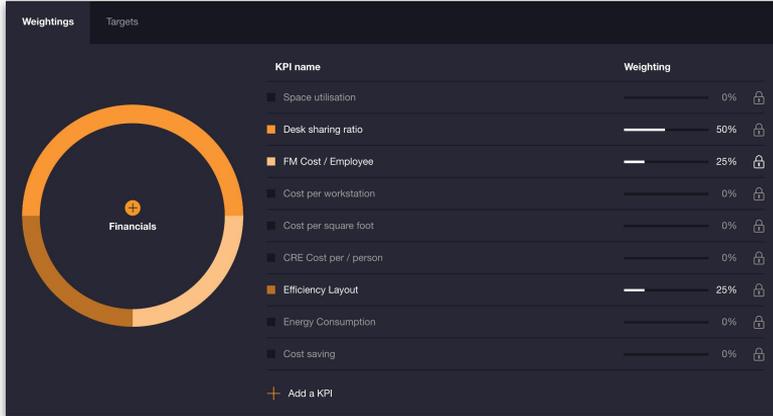
Connect vision, missions and execution

Oktria enables any organisation to set long term strategy and connect it to ever changing medium to short term goals and keep everyone up to date with any pivots.

Create and record live strategies

Keep record of every strategy, mission and key performance indicator (KPI) - enabling your organisation to learn from the past and (with use of Oktria's machine learning engine) predict future performance linked to new strategies.





Translate live strategy into live KPIs

Delivering on performance requires setting weighted targets. Oktria enables organisations to manage targets and weightings linked to live data.

Cascade KPIs throughout your organisation

Assign KPIs to every company department and/or location, linking company objectives and KPIs to staff objectives and KPIs.

Care Calculate Create

Add a KPI

Add department KPIs

Department	KPI	Type
 Operations	CoGS ratio	Percent
 Accounting	Labour cost ratio	Percent

+ Add a department KPI

Cancel Add

Add a KPI

Add individual KPIs

Individual	KPI	Type
 John Doe	CoGS ratio	Percent
 Jane Doe	Labour cost ratio	Percent

+ Add an individual KPI

Cancel Add

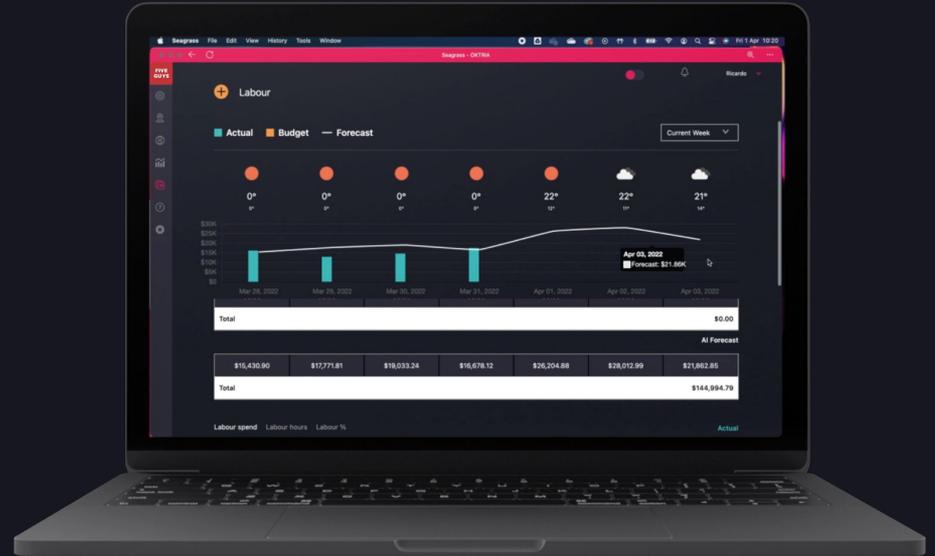


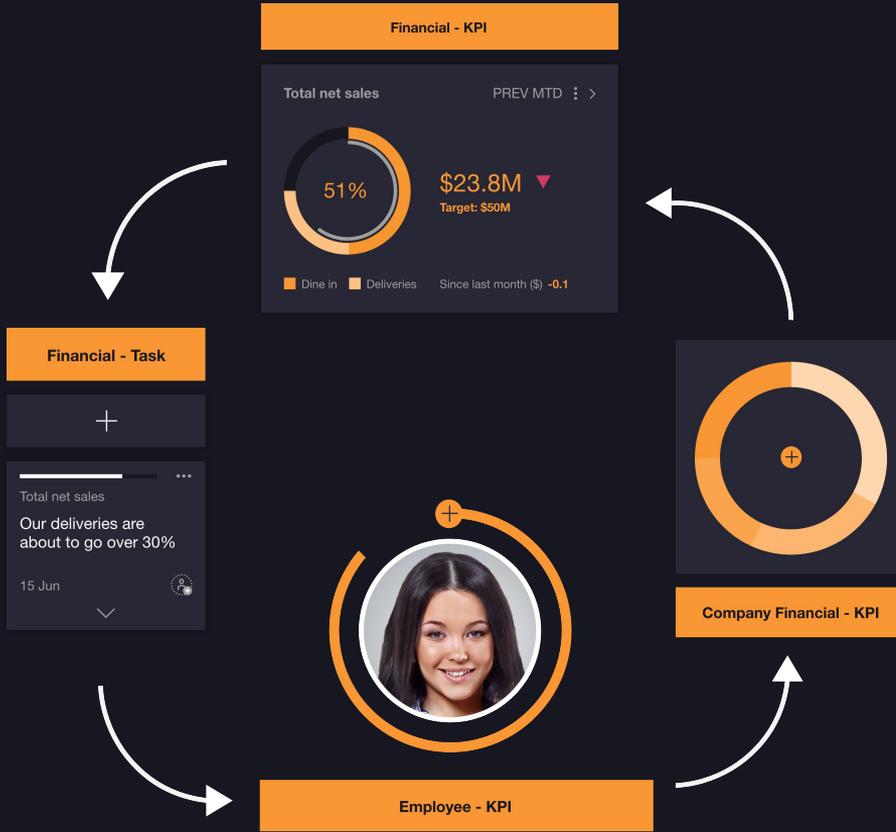
Track live performance by connecting internal and external data

The ability to set custom KPIs with weighted targets and connect them to live actuals is what makes our solution unique and sets us apart from any other system in the market. Oktria is customisable for any industry.

Smart Forms

Smart forms are smart because they auto populate with live data from other systems and provide guidance with embedded AI predictions this saves time and provides insight and speed up business processes.





Do what matters

Log and track improvement projects and tasks against KPIs. This is our solution to link high level change initiatives to the KPIs they are intended to help improve.

Free prototype and initiation fees for early adopters/partners in each industry

Work with early adopters in each industry to build KPI templates

TYPICAL FEES BASED ON AN ANNUAL SUBSCRIPTION (USD)

\$120

OS SMART MONTHLY LICENSE FEES

\$17,000.00

ONCE-OFF INITIATION FEE

\$152

OS COMPREHENSIVE MONTHLY LICENSE FEES

\$150

DATA+ FEES PER HOUR

\$192

OS PREMIUM MONTHLY LICENSE FEES

- System lands quickly like a wiring harness that plug into external and internal data sources
- Immediate value and feedback, with quick data feeds established while permanent connections are set up
- Democratise performance against objectives to create and maintain alignment
- One source of truth in one place
- Imperfect data becomes visible so it can be corrected
- Push and pull reports on all devices to update appropriately and effectively with minimum friction
- It saves people time and captures data usefully through smart forms as opposed to spreadsheets
- Using Oktria builds a treasure chest of data for the client company that puts Oktria in a unique position to analyse it for them, have it processed by its AI and Machine Learning engines, and provide companies with guidance and trackable actions to improve future performance.
- Democratises, empowers, creates sense of value and contribution. Feedback loop
- On your phone, browser, or Apple Watch, Oktria displays the right information for what you do, in the right way, and for the moment that you are in
- Consistent use of Oktria over time will lead to cleaner data and more credible reporting, improving the risk profile and reputation of your company

- Oktria Smart Forms can auto-populate with live data from other sources and enable uploading of attachments
- Reports done using Smart Forms are available in one location for easy comparison and reference
- Data from Smart Forms are available for reporting, analyses, relating to data in other sources and a number of other uses
- The main positive impact of using Oktria is that KPIs are cascaded effectively to every level of the organisation, creating full alignment between performance and KPIs even as the organisation pivots at a strategic level.
- Focuses conversations on performance against metrics that matter
- System is non-threatening to other systems, simply connects and collects their data for single-point performance reporting
- Oktria not only gathers data from external sources such as Google MyBusiness, social media and many more, but also from internal company sources such as accounting, HR, and operations systems.
- Oktria is a white label system that enables clients to adopt the system as their own branded system, "Powered by Oktria". In a franchised business the system can be offered as part of the value-add provided by franchisors to franchisees.
- The use of Oktria directly leads to you becoming more agile - changes in strategic KPIs are communicated effectively and immediately, resulting in quick changing of action priorities
- Measure everything so it can be managed